TSE:4568

Reference Data

(Consolidated Financial Results for Q2 FY2011)



October 31, 2011

Daiichi Sankyo Co., Ltd.

http://www.daiichisankyo.com

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Supplemental Information

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1. Summary of Consolidated Income Statement

JPY Bn	to sales	Q1 Results YoY	to sales	Q2 Results YoY	Q3 to sales Results	YoY	to sales Res	to sales	Q Results	2 YTD YoY Yo	Y to forecast	to sale	l s Forecast	FY2011 from Jul	YoY YoY
Net sales	100%	231.7 -9.7%	100%	224.4 -7.5%				100%	456.0	-42.8 -8.0	<mark>% 49%</mark>	100%	930.0	-40.0	-37.4 -3.9%
Cost of sales	26%	59.9 -6.5%	31%	69.0 -7.4%				28%	128.9	-9.6 -7.0	<mark>%</mark> 49%	289	265.0	-25.0	-16.7 -5.9%
Gross Profit	74%	171.8 -10.7%	69%	155.4 -7.5 %			-	 72%	327.2	-33.2 -9.2	!% 49%	729	665.0	-15.0	-20.7 -3.0%
SG&A expenses R&D expenses	<u>55%</u> 18%	128.3 -2.3% 41.0 -5.9%	61% 19%	136.7 -1.6% 43.0 -5.8%			-	58% 18%	265.0 84.1	-5.3 -2.0 -5.2 -5.9		619		-25.0 -10.0	1.5 +0.3% -4.3 -2.2%
Other expenses	38%	87.3 -0.5%	42%	93.7 +0.4%				40%	180.9	-0.1 -0.0	1% 48%	409	375.0	-15.0	5.8 +1.6%
Operating Income	19%	43.5 -28.8%	8%	18.7 -35.6%				 14%	62.2	-27.9 -31.	0% 62%		100.0	10.0	-22.1 -18.1%
Non-operating income / expe Non-operating income Non-operating expenses		1.4 4.5 3.1		2.8 4.8 2.0				 	4.2 9.3 5.1	1.6 -0.8 -2.4			-10.0 not disclosed not disclosed	-10.0	-19.6
Ordinary Income	19%	44.8 -36.0%	10%	21.5 -4.6%				 15%	66.3	-26.3 -28.	<mark>4%</mark> 74%	109	90.0	0.0	-41.8 -31.7%
Extraordinary income / losses Extraordinary income Extraordinary losses	s	-1.1 1.2 2.3		-3.2 0.7 4.0				 	-4.3 2.0 6.3	-5.8 -5.6 0.2			-4.0 not disclosed not disclosed	-4.0	7.3
Income before income taxes and minority interes	ts <u>19%</u>	43.8 -33.8%	8%	18.3 -34.8%				 14%	62.0	-32.1 -34.	<mark>1%</mark> 72%	99	86.0	-4.0	-34.4 -28.6%
Income taxes / minority interest Income taxes Minority interests	est <u>s</u>	18.5 16.4 2.1	***************************************	6.5 6.3 0.2			***************************************	***************************************	25.0 22.7 2.3	-17.0 -12.0 -4.9			36.0 not disclosed not disclosed	-4.0	-14.3
Net Income	11%	25.3 -23.5 %	5%	11.7 -38.5%				 8%	37.0	-15.1 -29.	<mark>0% 74%</mark>	59	50.0	0.0	-20.1 -28.7%
Effective tax rate Overseas sales ratio rest	ults	<u>37%</u> <u>51%</u>		<u>34%</u> 48%					37% 49%						

Notes to FY2011 Q2	YTD Results	Year-on-Year	Comparisons

Plexxikon +4.9, Memary +3.9, Prasugrel alliance revenue +2.7, Nexium +2.6, Olmesartan +2.2

Net Sales -Ranbaxy -20.3 (appreciation of JPY to INR -8.0), Return of sales rights -15.8, Levofloxacin -7.5, Denosumab milestone payment -5.5, Pravastatin -3.5, Venofer -3.3

(appreciation of JPY to USD and EUR -11.0)

R&D expenses Forex impact -3.5

Forex Impact -5.5, Cost increase from new subsidiaries including Plexxikon and Kitasato Daiichi Sankyo Vaccine and new product launches Other expenses

Non-operating income Decrease in gain on valuation of derivatives of Ranbaxy

Non-operating expenses Decrease in forex losses of Ranbaxy

Extraordinary income Decrease in gain on sales of investment securities, and decrease in gain on sales of non-current assets

Extraordinary losses Decrease in loss on valuation of investment securities was off-set by loss on disaster loss on abandonment of inventories, and restructuring loss

Decrease in income before income taxes and minority interests

Special factors led to improvement in effective tax rate in FY2010 and FY2011 Income taxes ≺

FY2010: Deferred tax accounting applied to loss carried forward taken over through Asubio Pharma reorganization

FY2011: Decrease in Ranbaxy's tax expense (Following the redemption of Foreign Currency Convertible Bond, DTA was recognized on redemption premiums charged to previous years' P/Ls under US-GAAP)

Notes to Revision in FY2011 Forecast

Forex impact -30.0 (appreciation of JPY to USD, EUR, and INR) Net Sales

SG&A expenses Forex impact -15.0, cost containment, etc. -10.0

Non-operating items Forex losses expected from the appreciation of INR to USD Loss on abandonment of inventories, restructuring loss, etc Extraordinary items

(Gain on sales of certain underutilized real estate, which the Company had expected to occur in Q2, has been carried over to Q4)

2. Currency Rate	Q1	Q2 <u>YTD</u>	Q3 <u>YTD</u>	Q4 <u>YTD</u>	Q2 <u>YTD</u>
	Results	Results	Results	Results	Results YoY
USD/JPY (average)	81.75	79.81			79.81 - <mark>9.14</mark>
EUR/JPY (average)	117.40	113.78			113.78 - <mark>0.06</mark>
INR/JPY (average)	1 83	1 83			1.83 -0.18

Forecast from Jul 77.00 -5.00 -6.00 109.00 1.73 -0.17

FY2011

Appreciation of JPY to USD and EUR negatively affected the FY2011 Q2 YTD results by 11.0 bil yen in net sales and 1.0 bil yen in operating income.

3. Segment Information

		Q1			Q2			Q3			Q4		<u> </u>	Q2 Y	TD	
Daiichi Sankyo Group	to sales		YoY	to sales		YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Sales to outside customers			-4.8%		185.9	-6.5%								377.8	-22.5	-5.6%
Inter-segment sales Net sales	100%	0.1 192.0	-4.8%	100%	0.1 186.0	-6.4%							100%	0.1 378.0	0.1 -22.4	-5.6%
Cost of sales	21%	41.1	-8.4%	26%									24%	89.4	-9.9	
Gross Profit	79%		-3.8%	74%		-4.6%							76%	288.6	-12.6	
SG&A expenses	58%	111.2	-2.0%	64%	119.1	-1.8%							61%	230.3	-4.4	
R&D expenses	20%	39.1	-3.1%	22%	40.9								21%	80.0	-3.8	
Other expenses Operating Income	38% 21%		-1.4% -8.5%	42% 10%		+0.5% -19.4%							40% 15%	150.3 58.3		-0.4% -12.3%
Non-operating income	2170	3.8	-0.5 /6	1070	1.7	-13.470	-						1070	5.5	1.8	-12.5 /6
Non-operating expenses		1.8			1.4									3.3	-0.5	
Ordinary Income	22%	41.6	-4.2%	10%	19.0	-17.8%							16%	60.5	-5.9	-8.9%
Extraordinary income		1.2			0.7	·				<u> </u>				1.8	-2.7	
Extraordinary losses	210/	2.3	.4.00/	00/	3.8	20.00/							150/	6.1	0.9	4.4.00/
Income before income taxes and minority interests Income taxes	21%	40.4 17.8	+1.2%	9%	15.8 5.9	-38.9%							15%	56.3 23.7	-9.6 -1.5	-14.6%
Minority interests		-0.2			-0.8									-1.0	-1.0	
Net Income	12%		+2.5%	6%		-41.9%							9%	33.5		-17.5%
Panhayy Group																
Ranbaxy Group																
Sales to outside customers		39.8	-27.5%		38.4	-12.0%								78.2	-20.3	-20.6%
Inter-segment sales		0.2			0.2									0.4	0.3	
Net sales	100%		-27.1%	100%		-11.7%							100%	78.6		-20.3%
Cost of sales	47%		-2.2%	54%		+3.3%				<u> </u>			50%	39.5		+0.6%
Gross Profit	53%		-40.6%	46% 42%		-24.5%							50% 41%	39.1		-34.1%
SG&A expenses R&D expenses	<u>40%</u> 6%	15.9	-2.6% -30.8%	6%	16.3	-5.0% -21.3%							6%	32.2 4.7	-1.3 -1.7	-3.8% -26.3%
Other expenses	34%		+4.5%	36%		-1.4%							35%	27.5		+1.4%
Operating Income	13%		-72.7%	4%		-74.9%							9%	6.9		-73.3%
Non-operating income		1.7			3.1									4.9	-2.2	
Non-operating expenses		1.3			0.5									1.8	-2.0	
Ordinary Income	14%		-79.6%	11%		+353.5%							13%	10.0		-65.8%
Extraordinary income		0.0			0.0									0.0	-5.1 -0.6	
Extraordinary losses Income before income taxes and minority interests	14%	0.0 5.7	-79.2%	11%	0.1 4.2	-31.2%							13%	0.1 9.9		-70.6%
Income taxes	1170	-1.1	13.270	1170	0.6	01.270							1070	-0.5	-11.2	
Minority interests		0.0			0.0									0.1	-0.0	
Net Income	17%	6.9	-62.7%	9%	3.5	-22.7%							13%	10.3	-12.5	-54.8%
Inter-segment Transactions																
Net sales		-0.3			-0.3									-0.6		
Cost of sales		0.0			-0.1									-0.1		
Gross Profit		-0.3			-0.2									-0.5		
SG&A expenses		1.1			1.4									2.5		
R&D expenses		-0.4			-0.3									-0.7		
Other expenses Operating Income		1.4 -1.4			1.7 -1.6									3.2 -3.0		
Non-operating income		-1.4			-0.1									-1.1		
Non-operating income		0.0			0.0									0.1		
Ordinary Income		-2.5			-1.7									-4.2		
Extraordinary income		0.1			0.0									0.1		
Extraordinary losses																
Income before income taxes and minority interests		-2.4			-1.7									-4.1		
Income taxes		-0.3			-0.2									-0.5		
Minority interests Net Income		2.3 -4.4			1.0 -2.4									3.2 -6.8		Ų
HOT HICOHIG		-4.4			-2.4								L	-0.0		

4. Sales by Business Units

	FY2011	Q1	Q2	Q3	Q4	Q2 YTD
	Plan *2 YoY	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY YoY to plan
		<u>-</u>	<u> </u>	<u> </u>	<u> </u>	•
JPY Bn						
Consolidated Net Sales	970.0 +0.3%	231.7 <mark>-9.7%</mark> 24%	224.4 -7.5% 23%			456.0 -42.8 -8.6% 47%
Japan Company (domestic sales)	435.0 +4.6%	<u>100.4 -4.6% 23%</u>	100.5 -2.4% 23%			200.9 -7.3 -3.5% 46%
Olmetec	93.0 +13.0%	20.4 -1.3% 22%	20.4 -3.1% 22%			40.9 -0.9 -2.2% 44%
Rezaltas	17.0 +264.3%	2.9 +58.1% 17%	3.2 +3938.1% 19%			6.0 4.1 +219.6% 35%
Calblock	15.0 +7.5%	3.2 -13.4% 21%	3.2 -9.4% 21%			6.4 -0.8 -11.4% 43%
Loxonin	58.0 +7.1%	14.4 +10.7% 25%	15.7 +13.3% 27%			30.1 3.2 +12.0% 52%
Cravit	38.0 +17.4%	8.4 +8.5% 22%	8.4 +11.5% 22%			16.8 1.5 +10.0% 44%
Mevalotin	32.0 -15.9%	8.8 -14.0% 27%	8.6 -14.4% 27%			17.4 -2.9 -14.2% 54%
Artist	23.0 -3.0%	6.1 +0.0% 27%	6.2 +6.8% 27%			12.4 0.4 +3.3% 54%
Omnipaque	23.0 -8.0%	5.7 -11.6% 25%	6.3 -5.1% 27%			11.9 -1.1 -8.3% 52%
Urief	11.0 +9.4%	2.6 +6.8% 24%	2.8 +13.6% 25%			5.4 0.5 +10.2% 49%
Inavir	9.0 +35.6%	0.4 - 4%	-0.1			0.3 0.3 - 3%
New Memary	not disclosed -	2.2	<u>1.6</u> 2.6			3.9 3.9 2.6 2.6
New Nexium	not disclosed -	4.6 +100.40/				
Vaccines	not disclosed -	4.6 +166.4% - 2.4	5.3 +14.8% - 2.4			9.9 3.5 +55.9% - 4.8
Daiichi Sankyo Espha products	not disclosed -	2.4	2.4			4.8
Daiichi Sankyo Healthcare (OTC)	49.0 +9.3%	9.7 +4.9% 20%	12.7 +8.2% 26%			22.4 1.4 +6.7% 46%
Danom Gankyo ricamicare (616)	43.0 +3.370	3.7 +4.370 2070	12.7 +0.270 2070			22.4 1.4 40.170 4070
Daiichi Sankyo, Inc. (US)	130.0 -0.4%	34.6 +3.2% 27%	29.7 -12.4% 23%			64.3 -3.1 -4.7% 50%
Olmesartan	88.0 -6.8%	24.9 -1.5% 28%	20.4 -17.4% 23%			45.3 -4.7 -9.4% 52%
Benicar/Benicar HCT	67.0 -15.9%	20.1 -6.1% 30%	16.8 -18.7% 25%			36.9 -5.2 -12.3% 55%
Azor	13.5 +1.5%	3.6 -7.0% 26%	2.5 -26.5% 18%			6.0 -1.2 -16.2% 45%
Tribenzor	7.5 +415.9%	1.2 - 16%	1.1 +71.6% 15%			2.3 1.7 +252.0% 31%
Welchol	32.0 +12.2%	7.0 +0.5% 22%	6.5 -11.5% 20%			13.6 -0.8 -5.6% 42%
Effient (alliance revenue)	not disclosed -	1.6 +345.5% -	1.7 +124.3% -			3.3 2.2 +195.2% -
,						
Luitpold Pharmaceuticals, Inc. (US)	49.0 -9.1%	12.7 -13.6% 26%	9.3 -31.7% 19%			22.1 - 6.3 -22.3% 45%
Venofer	25.0 -18.5%	7.4 -12.5% 30%	5.5 -28.5% 22%			12.9 -3.3 -20.2% 52%
Daiichi Sankyo Europe GmbH	77.0 +15.9%	16.9 +14.0% 22%	16.9 +2.0% 22%			33.8 2.4 +7.6% 44%
Olmesartan	55.0 +19.1%	11.9 +23.5% 22%	12.2 +4.2% 22%			24.0 2.8 +12.9% 44%
Olmetec/Olmetec Plus	40.0 +9.0%	8.7 +9.8% 22%	8.8 -5.1% 22%			17.5 0.3 +1.8% 44%
Sevikar	12.0 +43.1%	2.4 +44.1% 20%	2.6 +10.5% 22%			5.0 1.0 +24.4% 42%
Sevikar HCT	3.0 +172.3%	0.7 - 25%	0.7 - 24%			1.5 1.5 - 49%
*1 Efient (alliance revenue)	not disclosed -	0.6	0.6			1.2

	FY2011 Plan *2 YoY	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	Q2 YTD Results YoY YoY to plan
Asia, South and Central America (ASCA) Daiichi Sankyo Pharmaceutical (Beijing) Daiichi Sankyo Pharmaceutical (Shangha Daiichi Sankyo Taiwan Daiichi Sankyo Korea Daiichi Sankyo (Thailand) Daiichi Sankyo Brasil Farmacêutica	not disclosed -	6.5 +8.7% 22% 0.9 -19.9% - 1.7 +21.9% - 0.8 +4.6% - 1.2 +23.0% - 0.3 +10.1% - 1.1 +2.6% -	7.3 +3.8% 24% 0.9 -15.0% - 1.7 -3.8% - 0.8 -2.8% - 1.1 +27.0% - 0.3 +2.3% - 1.5 +4.4% -			13.8 0.8 +6.0% 46% 1.8 -0.4 -17.5% - 3.4 0.2 +7.9% - 1.6 0.0 +0.8% - 2.4 0.5 +24.9% - 0.6 0.0 +5.7% - 2.6 0.1 +3.7% -
Daiichi Sankyo Venezuela	not disclosed -	0.5 +22.5% -	1.0 +33.2% -			1.4 0.3 +29.6% -
Ranbaxy Laboratories Limited	162.0 -5.8%	39.8 -27.5% 25%_	38.4 -12.0% 24%			78.2 -20.3 -20.6% 48%
Others Levofloxacin export, royalty, etc New Plexxikon	38.0 -32.5% 7.0 -75.1% not disclosed -	11.1 -38.7% 29% 3.1 -56.2% 45% 3.0 -	9.5 -25.9% 25% 2.3 -67.5% 33% 1.9 -			20.5 -10.3 -33.4% 54% 5.4 -8.8 -61.9% 78% 4.9 4.9 -

Currency rates for overseas s	ubsidiaries					
-	Plan *2	Q1 Results	Q2 YTD Results	Q3 YTD results	Q4 YTD Results	Q2 <u>YTD</u> Results
USD/JPY (average)	83.00	81.75	79.81			79.81
EUR/JPY (average)	115.00	117.40	113.78			113.78
INR/JPY (average)	1.90	1.83	1.83			1.83

New Product Launches

May 2011: Sprix (analgesic and anti-inflammatory drug) lanched in US. Sales of Sprix are / will be included in "Luitpold" and "Daiichi Sankyo Inc".

Jun 2011: Memary (treatment for Alzheimer's Disease) launched in Japan.

Jul 2011: Lixiana (direct oral factor Xa inhibitor for the prevention of venous thromboembolism after major orthopedic surgery) launched in Japan. Sales of Lixiana are included in "Japan Company (domestic sales)".

Aug 2011: Zelboraf (personalized treatment for melanoma) launched in US. Zelboraf related revenue are / will be included in Plexxikon under "Others".

Sep 2011: Nexium (proton pump inhibitor for the treatment of gastric ulcer, duodenal ulcer, reflux esophagitis, etc) launched in Japan.

Notes

*1 Alliance revenue of Efient (Europe) is included in Daiichi Sankyo Europe GmbH from FY2011

*2 2011 Plan are those announced at the beginning of the fiscal year (May 2011)

[Reference] Sales in Local Currency

	FY2011	Q1	Q2	Q3	Q4		Q2 YTD	
	Plan *2 YoY	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results	YoY YoY	to plan
USD Mn								
Daiichi Sankyo, Inc. (US)	1,566 +2.9%	424 +16.1% 27%	382 -2.9% 24%			806	47 +6.3%	52%
Olmesartan	1,060 -3.8%	304 +10.9% 29%	263 - <mark>8.4%</mark> 25%			567	6 +1.0%	54%
Benicar/Benicar HCT	807 -13.2%	246 +5.7% 31%	217 -10.0% 27%			463	-11 -2.2%	57%
Azor	163 +4.8%	43 +4.7% 27%	32 -18.4% 20%			76	-5 -6.6%	47%
Tribenzor	90 +432.8%	14 - 16%	14 +96.0% 16%			29	22 +292.3%	32%
Welchol	386 +15.9%	86 +13.2% 22%	84 -1.9% 22%			170	8 +5.2%	44%
Effient (alliance revenue)	not disclosed -	20 +401.5% -	22 +151.6% -			41	29 +229.0%	-
USD Mn								
Luitpold Pharmaceuticals, Inc. (US)	590 -6.1%	<u>156 -2.8% 26%</u>	121 -24.2% 21%	<u> </u>	<u> </u>	277	-43 -13.4%	47%
Venofer	301 -15.8%	90 -1.5% 30%	71 -20.7% 24%			161	-20 -11.0%	54%
EUR Mn								
	670 .44.40/	444 .42 60/ 240/	452 .2.70/ 220/			207	24 .7.70/	4.40/
Daiichi Sankyo Europe GmbH	670 +14.1%	144 +13.6% 21% 101 +23.1% 21%	153 +2.7% 23% 110 +5.1% 23%	=	-	297 211	21 +7.7%	44% 44%
Olmesartan Olmetec/Olmetec Plus	478 +17.2%		110 +5.1% 23% 80 -4.4% 23%				24 +13.0% 3 +1.8%	44%
Sevikar	348 +7.3%					154		, .
1 T T T T T T T T T T T T T T T T T T T	104 +40.8% 26 +167.9%		24 +11.5% 23%			44	9 +24.4%	42% 49%
Sevikar HCT	not disclosed -	6 - 24%	6 - 25% 6			13	13 - 11 -	49%
*1 Efient (alliance revenue)	not disclosed -	5	6			11	11 -	-
INR Bn								
Ranbaxy Laboratories Limited	85 -4.6%	22 -21.5% 26%	21 -1.5% 25%			43	-6 -12.8%	50%

5. Sales of Global Products

	FY2011	Q1	Q2	Q3	Q4		Q2 YTD	
	Plan *2 YoY	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results	YoY YoY	to plan
JPY Bn								
Olmesartan	270.0 +11.8%	63.3 +5.2% 24%	60.4 -1.6% 22%			123.8	2.2 +1.8%	46%
Olmetec (JPN)	93.0 +13.0%	20.4 -1.3% 22%	20.4 -3.1% 22%			40.9	-0.9 -2.2%	44%
Rezaltas (JPN)	17.0 +264.3%	2.9 +58.1% 17%	3.2 +3938.1% 19%			6.0	4.1 +219.6%	35%
Benicar/Benicar HCT (US)	67.0 -15 .9%	20.1 -6.1% 30%	16.8 -18.7% 25%			36.9	-5.2 -12.3%	55%
Azor (US)	13.5 +1.5%	3.6 -7.0% 26%	2.5 -26.5% 18%			6.0	-1.2 -16.2%	45%
Tribenzor (US)	7.5 +415.9%	1.2 - 16%	1.1 +71.6% 15%			2.3	1.7 +252.0%	31%
Olmetec/Olmetec Plus (EU)	40.0 +9.0%	8.7 +9.8% 22%	8.8 -5.1% 22%			17.5	0.3 +1.8%	44%
Sevikar (EU)	12.0 +43.1%	2.4 +44.1% 20%	2.6 +10.5% 22%			5.0	1.0 +24.4%	42%
Sevikar HCT (EU)	3.0 +172.3%	0.7 - 25%	0.7 - 24%			1.5	1.5 -	49%
Other subsidiaries, export, etc	17.0 +22.0%	3.3 +16.4% 20%	4.3 +10.4% 25%			7.6	0.9 +13.0%	45%
Levofloxacin	53.0 -23.3%	13.5 -20.2% 26%	12.8 <mark>-24.1%</mark> 24%			26.4	-7.5 -22.2%	50%
Cravit (JPN)	38.0 +17.4%	8.4 +8.5% 22%	8.4 +11.5% 22%		·	16.8	1.5 +10.0%	44%
Export, royalty, etc	7.0 -75.1%	3.1 -56.2% 45%	2.3 -67.5% 33%			5.4	-8.8 -61.9%	78%
Other subsidiaries	8.0 -7.7%	2.0 -4.7% 25%	2.1 -4.9% 26%			4.1	-0.2 -4.8%	51%
Pravastatin	38.0 -15.3%	10.2 -13.9% 27%	10.0 -15.5% 26%			20.2	-3.5 -14.7%	53%
Mevalotin (JPN)	32.0 -15.9%	8.8 -14.0% 27%	8.6 -14.4% 27%			17.4	-2.9 -14.2%	54%
Other subsidiaries, export, etc	6.0 -11.9%	1.5 -12 .9% 25%	1.3 -22.1% 22%			2.8	-0.6 -17.5%	47%
Prasugrel (alliance revenue)	not disclosed -	2.2 +176.5% -	2.3 +134.2% -			4.5	2.7 +152.9%	-
Effient alliance revenue (US)	not disclosed -	1.6 +345.5% -	1.7 +124.3% -			3.3	2.2 +195.2%	-]
Efient alliance revenue (EU)	not disclosed -	0.6 +34.9% -	0.6 +165.9% -			1.2	0.5 +81.8%	-

6. Number of Employees

	Mar 2011 Results	Jun 2011 Results	Sep 2011 Results	Dec 2011 Results	Mar 2012 Results
Total Number of Employees	30,488	31,556	31,572		
Japan	9,002	9,402	9,359		
* Overseas	21,486	22,154	22,213		
Daiichi Sankyo Group	17,065	17,771	17,777		
* Ranbaxy Group	13,423	13,785	13,795		

^{*} For overseas subsidiaries with different fiscal year-ends, numbers as of Jun-end are shown in the Sep-end columns

7. Management / Financial Indicators

	FY2009 Results	FY2010 Q2 YTD Results	FY2010 Results	FY2011 Q2 YTD Results	FY2011 Forecast
Management to disasters					
Management Indicators	50.5.1/	74.4.2/			74.0.1/
Earnings per share (EPS)	59.5 Yen	74.1 Yen	99.6 Yen	52.6 Yen	71.0 Yen
Dividend per share	60.0 Yen	30.0 Yen	60.0 Yen	30.0 Yen	60.0 Yen
Dividend payout ratio (Consolidated)	100.9 %	40.5 %	60.2 %	57.0 %	84.5 %
Return on equity (ROE)	4.9 %	- %	8.2 %	4.4 %	
Dividend on equity (DOE)	4.9 %	- %	5.0 %	2.5 %	
Book value per share (BPS)	1,215.6 Yen	1,212.7 Yen	1,206.1 Yen	1,196.1 Yen	
Equity ratio	57.4 %	58.3 %	57.4 %	57.2 %	
Number of treasury stock purchased	-	-	-	-	
Total number of common shares	704 million	704 million	704 million	704 million	
Share price at end of period	1,751 Yen	1,698 Yen	1,606 Yen	1,620 Yen	
Market value	1,232.6 JPY Bn	1,195.3 JPY Bn	1,130.4 JPY Bn	1,140.3 JPY Bn	
Financial Indicators					
Total assets	1,489.5 JPY Bn	1,465.0 JPY Bn	1,480.2 JPY Bn	1,472.2 JPY Bn	
Current assets	819.8 JPY Bn	843.6 JPY Bn	894.1 JPY Bn	788.0 JPY Bn	
*1 Liquidity on hand	358.3 JPY Bn	401.0 JPY Bn	426.8 JPY Bn	299.7 JPY Bn	
Debt with interest	290.9 JPY Bn	299.4 JPY Bn	299.4 JPY Bn	260.7 JPY Bn	
Equity capital	855.7 JPY Bn	853.6 JPY Bn	849.0 JPY Bn	842.0 JPY Bn	
Cash flow from operating activities	130.2 JPY Bn	77.3 JPY Bn	141.1 JPY Bn	46.0 JPY Bn	
Cash flow from investing activities	42.6 JPY Bn	-25.2 JPY Bn	-63.0 JPY Bn	-84.8 JPY Bn	
Cash flow from financial activities	-89.1 JPY Bn	-10.8 JPY Bn	-26.0 JPY Bn	-50.3 JPY Bn	
*2 Free cash flow	172.9 JPY Bn	52.1 JPY Bn	78.2 JPY Bn	-38.8 JPY Bn	
Cash and cash equivalents, end of period	259.2 JPY Bn	291.0 JPY Bn	302.4 JPY Bn	205.1 JPY Bn	
Others					
Number of consolidated subsidiaries	99	98	101	102	

^{*1} Current deposits + marketable securities + investment securities, etc 2 Cash flow from operating activities and investing activities

8. Capital Expenditure and Depreciation and Amortization Expenses

_	FY2009 Results	FY2010 Q2 YTD Results	FY2010 Results	FY2011 Q2 YTD Results	FY2011 Plan
Capital expenditure	29.7 JPY Bn	15.3 JPY Bn	37.3 JPY Bn	20.4 JPY Bn	50.0 JPY Bn
Depreciation and amortization expense	45.9 JPY Bn	21.3 JPY Bn	43.9 JPY Bn	21.8 JPY Bn	46.0 JPY Bn
Tangible assets	28.8 JPY Bn	12.9 JPY Bn	27.5 JPY Bn	13.6 JPY Bn	
Intangible assets	17.1 JPY Bn	8.4 JPY Bn	16.5 JPY Bn	8.2 JPY Bn	

9. Consolidated Balance Sheets

	Mar 2011	Sep 2011	YoY	Notes
ASSETS				
Current assets				
Cash and time deposits	262,037	84,858	-177,179	PBT +62.0 Bn, Plexxikon acquisition -72.0 Bn, Loans / Bonds -40.0 Bn
Trade notes and accounts receivable	205,590	207,045	1,455	Dividend paid -21.7 Bn, Income taxes paid -18.7 Bn
Marketable securities	157,653	203,098	45,445	\vdash
Merchandise and finished goods	89,143	102,176	13,033	Addition of Kitasato Daiichi Sankyo Vaccine (KDSV), etc
Work in process	21,598	22,353	755	
Raw materials and supplies	32,050	34,366	2,316	
Deferred tax assets	90,245	95,688	5,443	
Other current assets	38,075	40,991	2,916	
Allowance for doubtful accounts	-2,319	-2,566	-247	
Total current assets	894,075	788,011	-106,064	
Non-current assets				
Property, plant and equipment				
Buildings and structures, net	119,962	125,023	5,061	
Machinery, equipment and vehicles, net	46,706	48,019	1,313	
Land	38,407	38,334	-73	
Construction in progress	20,599	25,946	5,347	
Other, net	12,034	12,151	117	
Total property, plant and equipment	237,710	249,475	11,765	Addition of KDSV +7.9 Bn
Intangible assets				
Goodwill, net	67,316	87,049	19,733	Newly added: Plexxikon +25.6 Bn, KDSV +2.3 Bn
Other intangible assets, net	89,606	158,422	68,816	Newly added: Plexxikon +81.1 Bn, KDSV +2.6 Bn
Total intangible assets	156,923	245,471	88,548	
Investments and other assets				
Investment securities	102,416	108,295	5,879	
Deferred tax assets	73,245	66,855	-6,390	
Other	16,149	14,339	-1,810	
Allowance for doubtful accounts	-281	-292	-11	
Total investments and other assets	191,531	189,196	-2,335	
Total non-current assets	586,164	684,143	97,979	
Total assets	1,480,240	1,472,155	-8,085	

^{*} All amounts have been rounded down to the nearest million yen

(Millions of yen)	Mar 2011	Sep 2011	YoY	Notes
LIABILITIES				
Current liabilities				
Trade notes and accounts payable	58,407	59,171	764	
Current portion of convertible bond-type bonds with subscription rights to shares	46,020	_	-46,020	Redeemed in Mar-2011
Short-term bank loans	29,342	33,189	3,847	
Income taxes payable	7,545	8,162	617	
Allowance for sales returns	1,244	780	-464	
Allowance for sales rebates	1,623	2,001	378	
Provision for loss on disaster	4,570	3,997	-573	
Asset retirement obligations	178	196	18	
Other current liabilities	158,019	147,934	-10,085	
Total current liabilities	306,952	255,433	-51,519	
Long-term liabilities				
Bonds payable	100,000	100,000	_	
Long-term debt	124,036	127,527	3,491	
Deferred tax liabilities	28,463	57,675	29,212	DTL on the purchase price allocation of Plexxikon +30.3 Bn
Accrued employees' severance and retirement benefits	11,541	13,279	1,738	
Accrued directors' severance and retirement benefits	155	150	-5	
Other long-term liabilities	21,388	23,735	2,347	
Total long-term liabilities	285,585	322,368	36,783	
Total liabilities	592,537	577,802	-14,735	
NET ASSETS				
Shareholders' equity				
Common stock	50,000	50,000	_	
Capital surplus	105,194	105,194	_	
Retained earnings	774,274	790,202	15,928	Net Income +37.0 Bn, Dividend paid -21.1 Bn
Treasury stock, at cost	-14,581	-14,585	-4	
Total shareholders' equity	914,888	930,810	15,922	
Accumulated other comprehensive income				
Net unrealized gain on investment securities	16,559	16,344	-215	
Deferred gains or losses on hedges	1,193	1,318	125	
Foreign currency translation adjustments	-83,636	-106,511		Decrease in net assets of overseas subsidiaries in JPY basis -22.9 Bn
Total accumulated other comprehensive income	-65,883	-88,848	-22,965	
Subscription rights to shares	3,544	3,849	305	
Minority interests	35,153	48,540		Investment in KDSV from The Kitasato Institute (49%) +10.3 Bn
Total net assets	887,702	894,352	6,650	
Total liabilities and net assets	1,480,240	1,472,155	-8,085	

^{*} All amounts have been rounded down to the nearest million yen

10. Consolidated Statements of Cash Flows

	FY2010 Q2 YTD	FY2011 Q2 YTD	YoY	Notes
	Results	Results		
Cash flows from operating activities				
Income before income taxes and minority interests	94,129	62,049	-32,080	
Depreciation	21,296	21,845	549	
Loss on impairment of long-lived assets	682	311	-371	
Amortization of goodwill	4,533	5,619	1,086	
(Gain) loss on valuation of derivatives	-4,690	-2,371	2,319	
Increase (decrease) in allowance for doubtful accounts	33	281	248	
Increase (decrease) in accrued severance and retirement benefits	645	794	149	
(Increase) decrease in prepaid pension costs	1,141	939	-202	
Interest and dividend income	-3,105	-2,977	128	
Interest expense	2,992	2,971	-21	
Foreign exchange (gains) losses	2,019	1,100	-919	
(Gain) loss on valuation of investment securities	3,228	111	-3,117	
(Gain) loss on sales of investment securities	-2,862	_	2,862	
(Gain) loss on sales of investments in affiliates	-33	_	33	
(Gain) loss on sales and disposal of property, plant and equipment	-3,835	-711	3,124	
Equity in net (income) losses of affiliated companies	214	41	-173	
(Increase) decrease in trade notes and accounts receivable	-3,041	-2,395	646	
(Increase) decrease in inventories	-3,759	-17,968	-14,209	
Increase (decrease) in trade notes and accounts payable	3,270	1,661	-1,609	
Increase (decrease) in accounts payable and accrued expenses	-6,515	-7,189	-674	
Other, net	-9,819	-1,510	8,309	
Subtotal	96,523	62,603	-33,920	
Interest and dividends received	3,227	4,546	1,319	
Interest paid	-1,664	-2,517	-853	
Income taxes paid	-20,758	-18,658	2,100	
Net cash provided by operating activities	77,327	45,972	-31,355	

^{*} All amounts have been rounded down to the nearest million yen

	FY2010 Q2 YTD	FY2011 Q2 YTD	YoY	Notes
	Results	Results		
Cash flows from investing activities				
Payments into time deposits	-52,064	-11,695	40,369	
Proceeds from maturities in time deposits	29,670	48,356	18,686	
Purchases of marketable securities	-53,355	-73,235	-19,880	
Proceeds from sales of marketable securities	54,998	68,089	13,091	
Acquisitions of property, plant and equipment	-15,385	-21,424	-6,039	
Proceeds from sales of property, plant and equipment	8,034	4,227	-3,807	
Acquisitions of intangible assets	-2,586	-4,451	-1,865	
Acquisitions of investment securities	-745	-6,810	-6,065	
Proceeds from sales of investment securities	4,767	_	-4,767	
Acquisition of investments in subsidiaries	-1,871	-34	1,837	FY2010: Zenotech
Acquisition of investments in subsidiaries resulting in change in scope of consolidation	_	-71,958	-71,958	Plexxikon
Proceeds from sales of investments in subsidiaries resulting in changes in scope of consolidation	5,641	_	-5,641	Transfer of Shizuoka Factory
Payment for loans receivable	-0	_	0	
Proceeds from collection of loans receivable	3	_	-3	
Payments for transfer of business	_	-16,096	-16,096	Kitasato Daiichi Sankyo Vaccine (KDSV)
Other, net	-2,292	269	2,561	
Net cash provided by (used in) investing activities	-25,185	-84,763	-59,578	
Cash flows from financing activities				
Net increase (decrease) in short-term bank loans	12,626	3,887	-8,739	
Proceeds from long-term debt	_	7,412	7,412	
Repayments of long-term debt	-2,371	-3,628	-1,257	
Redemption of bonds	_	-47,643	-47,643	Redemption of Ranbaxy's Foreign Currency Convertible Bond
Proceeds from stock issuance to minority shareholders	_	11,270	11,270	Investment in KDSV from The Kitasato Institute (49%)
Purchases of treasury stock	-12	-7	5	
Proceeds from sale of treasury stock	1	1	0	
Dividends paid	-21,117	-21,112	5	
Other, net	39	-486	-525	
Net cash used in financing activities	-10,833	-50,306	-39,473	
Effect of exchange rate changes on cash and cash equivalents	-9,543	-8,216	1,327	
Net increase (decrease) in cash and cash equivalents	31,764	-97,313	-129,077	
Cash and cash equivalents, beginning of year	259,215	302,402	43,187	
Cash and cash equivalents, at end of year	290,980	205,089	-85,891	

^{*} All amounts have been rounded down to the nearest million yen

11. Major R&D Pipeline

October 2011

Therapeutic Area	Phase1	Phase2	Phase3	Application	l
Cardiovascular- Metabolics	CS-3150 (Antihypertensive) DS-7309 (Anti-diabetes)	DU-176b (US/EU) (Edoxaban / post surgical VTE / oral factor Xa inhibitor)	DU-176b (US/EU/JP/Asia) (Edoxaban / AF / oral factor Xa inhibitor) DU-176b (US/EU/JP/Asia) (Edoxaban / VTE / oral factor Xa inhibitor) CS-747 (US/EU/Asia) (Prasugrel / ACS-MM / anti-platelet agent) CS-747 (JP) (Prasugrel / ACS-PCI / anti-platelet agent) CS-747 (JP) (Prasugrel / ischemic stroke / anti-platelet agent)		
Oncology	CS-7017 (JP/Asia) (Efatutazone / PPARy agonist) U3-1565 (US/JP) (Anti-HB-EGF antibody) U3-1287 (JP) (Anti-HER3 antibody) DS-2248 (US) (Hsp90 inhibitor) DS-7423 (US) (PI3K/mTOR inhibitor)	U3-1287 (US/EU) (Anti-HER3 antibody) CS-1008 (US/EU/JP/Asia) (Tigatuzumab / anti-DR5 antibody) CS-7017 (US/EU) (Efatutazone / PPARy agonist) DE-766 (JP) (Nimotuzumab / anti-EGFR antibody) PLX3397 (US) (Fms/Kit/Flt3-ITD inhibitor)	ARQ 197 (US/EU) (Tivantinib / NSCLC / c-Met inhibitor) AMG 162 (JP) (Denosumab / osteoporosis, breast cancer adjuvant / anti-RANKL antibody)	PLX4032 (US) (Vemurafenib / Melanoma / BRAF inhibitor) PLX4032 (EU) (Vemurafenib / Melanoma / BRAF inhibitor) AMG 162 (JP) (Denosumab / bone metastases of cancer / anti-RANKL antibody)	
Infectious diseases Bone/Joint	CS-8958 (US/EU) (Laninamivir / anti-influenza / co-development with Biota) CS-4771 (Anti-Sepsis) DS-8587 (Broad spectrum antibacterial agent)		CS-8958 (JP) (Laninamivir / anti-influenza, prophylactic / Neuraminidase inhibito)	
diseases	PLX5622 (Rheumatoid arthritis)	AMG 162 (JP) (Denosumab / rheumatoid arthritis / anti-RANKL antibody)	AMG 162 (JP) (Denosumab / osteoporosis / anti-RANKL antibody)		
Immunological allergic diseases	CS-0777 (Immunomodulator)	SUN13834 (US) (Chymase inhibitor)			
Others	DS-5565 (Chronic pain) SUN13837 (Spinal cord injury)	SUN11031 (US/EU) (Human ghrelin / COPD cachexia)	SUN11031 (JP) (Human ghrelin / anorexia nervosa) DD-723-B (JP) (Perflubutane / Contrast agents in ultrasound for prostate cancer and breast tumor/ ultrasound contrast agent	KMD-3213 (China) (Silodosin / treatment of dysuria associated with benign prostatic hyperplasia/ Selective alpha 1A blocker)	-

Change from the announcement in July 2011

Change of Stage

PLX4032 (Melanoma/BRAF inhibitor/US/approved)
KMD-3213 (Treatment of dysuria associated with benign prostatic/China/approved)
CS-747 (Ischemic stroke/anti-platelet/JP/P3)

Discontined

DU-176b (Post surgical VTE/oral factor Xa inhibitor/US EU/P2) SUN11031 (COPD cachexia/US·EU/P2)

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
DU-176b	edoxaban	Oral	Factor Xa inhibitor	Atrial fibrillation (AF) Venous thromboembolism (VTE)	Daiichi Sankyo	US/EU JP	1)P3, 2)P3, 3) - 1)P3, 2)P3, 3) Approved
56 1762	odonaban	o.u.	r dotor rid minore	3) Post surgical VTE	Danern Garneye	Asia	1)P3, 2)P3, 3) -

- An oral anticoagulant that specifically, reversibly and directly inhibits Xa factor playing an important role in the process when blood coagulates.
- An oral factor Xa inhibitor, possible once daily regimen with high oral absorption, confirmed by clinical trials.
- No severe hepatotoxicity signals in pre-clinical and clinical trials
- · Development by Daiichi Sankyo globally
- A P3 multi-national trial in AF, completed its patient enrollment in Nov-2010. (ENGAGE AF-TIMI48)
- A P3 multi-national trial for prevention of recurrent VTE in patients with deep-vein thrombosis and/or pulmonary embolism started in Jan-2010.(HOKUSAI VTE)
- [JP] Launched for the prevention of VTE after major orthopedic surgery in July-2011. Brand name: Lixiana

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
CS-747	prasugrel	Oral	Anti-platelet agent	Acute coronary syndrome(ACS-PCI) Acute coronary syndrome(ACS-MM) Ischemic stroke	Daiichi Sankyo Ube Industries	US/EU/Asia JP	1) Approved, 2)P3, 3)- 1) P3, 2) -, 3)P3

- Inhibition platelet activation and subsequent aggregation by blocking the P2Y12 adenosine diphosphate (ADP) receptor on the platelet surface.
- Co-development with Eli Lilly in the US and EU, development by Daiichi Sankyo in Japan
- In June, 2008, a new P3 trial (TRILOGY ACS) started for patients with acute coronary syndrome, not being managed with percutaneous coronary intervention (ACS-MM).
- [EU] Approved in Feb-2009 for ACS-PCI. Brand name: Efient
- [US] Approved in Jul-2009 for ACS-PCI. Brand name: Effient
- [JP] P3 studies for ACS-PCI, elective PCI and ischemic stroke are on-going.

Oncology

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
ARQ 197	tivantinib	Oral	c-Met inhibitor	-	ArQule	US/EU	P3

- · c-Met has multiple roles in intracellular signal transductions such as cancer cell motility, proliferation, angiogenesis, invasion, and apoptosis induction.
- · Variations of c-Met are shown in gastric, HCC, head and neck cancer, and high expression of c-met are shown in colon, HCC, pancreatic, prostate, breast cancer, etc.
- Clinical studies are on-going for several types of cancer.
- · A P3 clinical study for NSCLC is on-going.

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
CS-1008	tigatuzumab	Injection	Anti-DR5 antibody	-	Daiichi Sankyo	US/EU JP/Asia	P2

- · A humanized version TRA-8, a murine agonistic Mab raised against human death receptor 5(DR5).
- DR5 is rarely expressed in normal tissues, expected to show selective activity against tumor cells.
- Induces apoptosis of tumor cells expressing DR5 on the cell surface.
- Clinical studies are on-going for several types of cancer.

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
DE-766	nimotuzumab	Injection	Anti-EGFR antibody	-	CIMYM Biosciences	JP	P2

- A humanized monoclonal antibody against Epidermal Growth Factor Receptor(EGFR).
- Expected to be a best in class EGFR antibody, safety against the skin toxicity and the efficacy comparable to the other EGFR antibodies.
- Clinical studies are on-going for several types of cancer.

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
CS 7017	ofatutazono	Oral	PPAR-gamma agonist		Daiichi Sankyo	US/EU	P2
C3-7017	CS-7017 efatutazone	Orai	PPAR-gamma agonist	-	Dalicili Salikyu	JP/Asia	P1

- Inhibits growth of tumor cells in vitro without killing those cells.
- Expected to be less toxic compared to standard chemotherapeutics.
- · Clinical studies are on-going for several types of cancer.

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
U3-1287	-	Injection	Anti-HER3 antibody	-	Daiichi Sankyo (U3 Pharma)	US/EU JP	P2 P1

- •HER3 is one of the member of the Epidermal Growth Factor Receptor(EGFR) family of proteins.
- *HER3 is overexpressed in many tumors of epithelial origin and HER2/HER3 dimers and EGFR/HER3 dimars are more potent to induce cell proliferation than homodimers of HER2 or EGFR
- Clinical studies are on-going for several types of cancer.

PLX4032 vemurafenib Oral BRAF inhibitor - Daiichi Sankyo US Approved (Plexxikon) EU Application	Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
	PLX4032	vemurafenib	Oral	BRAF inhibitor	•		FII	' '

- Plexxikon discovered vemurafenib, and since 2006, has been co-developing it with partner, Roche
- Personalized treatment for patients with unresectable (inoperable) or metastatic melanoma with a BRAFV600E mutation as detected by an FDA-approved test.

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
PLX3397	-	Oral	Fms/Kit/Flt3-ITD inhibitor	-	Daiichi Sankyo (Plexxikon)	US	P2

- A P2 clinical trial for Hodgkin's lymphoma is on-going.
- Clinical studies are planned for several types of cancer.

Infectious diseases

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
CS-8958	laninamivir	Inhalant	Neuraminidase inhibitor	Influenza, 1) Treatment, 2) Prophylactic	Daiichi Sankyo	US/EU JP	P1 1) Approved, 2) P3

- · Long-acting neuraminidase inhibitor
- Licensing activity with Biota in the US and EU, development by Daiichi Sankyo in Japan
- · CS-8958 is under development as an inhalant that will act directly on the pulmonary and tracheal sites of infection.
- P3 for the flu prophylactic in Japan
- [JP] Approved for the flu treatment: Sep-2010. Brand name: Inavir

Bone/Joint diseases

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
AMG 162	denosumab	Injection	Anti-RANKL antibody	Some metastases of cancer S	Amgen	JP	1) Application 2,3) P3 4)P2

- Denosumab is a fully human monoclonal antibody that specifically targets the receptor activator of nuclear factor kappa B ligand (RANKL), a key mediator of the resorptive phase of bone remodeling.
- July, 2007 In-licensed from Amgen
- P3 : Osteoporosis, Breast cancer adjuvant, P2: Rheumatoid arthritis
- Application: Bone metastases of cancer in Aug-2010

Immunological allergic diseases

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
SUN 13834	-	Oral	Chymase inhibitor	Atopic Dermatitis	Daiichi Sankyo (Asubio Pharma)	US	P2

- Inhibiting chymase, one of endogenous proteases, which is released from mast cells and involves allergic reaction.
- Expected to be an oral anti-atopic dermatitis drug with a novel mechanism of action.

Others

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
KMD-3213	silodosin	Oral	Selective alpha 1A blocker	Treatment of dysuria associated with benign prostatic hyperplasia	Kissei	China	Approved

- · An alpha1A blocker which effectively reduces urinary tract resistance and improves dysuria associated with benign prostatic hyperplasia.
- Reduces cardiovascular side effects due to its alpha1A selectivity.
- Silodosin is marketed in Japan as brand name of URIEF by Daiichi Sankyo and Kissei.
- Approved in China: Aug-2011

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
SUN 11031	human ghrelin	Injection	Appetite stimulation/ Increase gastric motility	Anorexia Nervosa	Daiichi Sankyo (Asubio Pharma)	JP	P3

[•] Ghrelin is an endogenous peptide known as one-and-only peripheral appetite stimulator among all hormones discovered the relationship with feeding behavior up to now. In addition to it, ghrelin is a potent stimulator of growth hormone release.

[•] A P3 study for anorexia nervosa in Japan is on-going.

Development Code Number	Generic Name	Dosage Form	Class	Indication	Origin	Region	Stage
DD-723-B	perflubutane	Injection	Ultrasound contrast agent	Contrast for prostatic tumor	GEHC	JP	P3
	F	,		Contrast for mammary tumor			P3

[•] DD-723-B is marketed in Japan as a brand name of Sonazoid for injection.

1. Summary of Consolidated Income Statement (FY2010)

		Q1			Q2			Q3			Q4			FY20	010	$\overline{}$
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	256.4	+12.9%	100%	242.5	-0.4%	100%	249.2	-2.3%	100%	219.3	-3.2%	100%	967.4	15.3	+1.6%
Cost of sales	25%	64.1	+2.5%	31%	74.4	-0.4%	30%	74.6	-1.1%	31%	68.6	+5.0%	29%	281.7	3.6	+1.3%
Gross Profit	75%	192.4	+16.9%	69%	168.0	-0.4%	70%	174.6	-2.8%	69%	150.7	-6.4%	71%	685.7	11.6	+1.7%
SG&A expenses	51%	131.3	-4.7%	57%	139.0		58%		+2.6%	68%	149.2		58%	563.5	-15.0	-2.6%
R&D expenses Other expenses	17% 34%	43.6 87.7	-3.4% -5.4%	19% 38%	45.7 93.3	-6.7% -2.5%	21% 37%		+11.4% -2.0%	24% 44%	52.0 97.2	-5.6% -3.3%	20% 38%	194.3 369.2		-1.3% -3.3%
Operating Income	24%	61.1	+128.1%	12%	29.0	+20.6%	12%	30.5	-22.2%	1%	1.5	-72.2%	13%	122.1	26.6	+27.9%
Non-operating income / expens	es	9.0			-6.5			7.4			-0.4			9.6	2.0	
Non-operating income Non-operating expenses		11.8 2.8			-1.7 4.8			7.5 0.0			5.6 6.0			23.2 13.6	-5.0 -7.0	
Ordinary Income	27%	70.1	+877.7%	9%	22.6	-50.0%	15%	38.0	-1.1%	1%	1.2	-90.7%	14%	131.8	28.6	+27.8%
Extraordinary income / losses		-4.0			5.5			-1.2			-11.6			-11.3	-5.6	
Extraordinary income Extraordinary losses		0.8 4.8			6.8 1.3			0.9 2.2			4.3 15.9			12.8 24.2	6.9 12.5	
Income before income taxes and minority interests	26%	66.1	+665.1%	12%	28.0	-37.7%	15%	36.7	-1.6%	-5%	-10.4		12%	120.4	23.0	+23.7%
Income taxes / minority interest	3	33.0			9.0			9.2			-0.9			50.3	-5.2	
Income taxes Minority interests		26.6 6.5			8.2 0.8			8.0 1.2			-0.9 0.0			41.8 8.5	- <mark>8.2</mark> 3.0	
Net Income	13%	33.1		8%	19.1	-24.1%	11%	27.5	+33.8%	-4%	-9.5		7%	70.1	28.3	+67.5%
Effective tax rate Overseas sales ratio results	5	40% 52%			<u>29%</u> <u>51%</u>			22% 46%			<u>-</u> 53%			35% 51%		
2. Currency Rate (FY2010)																
		Q1 Results			Q2 <u>YTD</u> Results			Q3 <u>YTD</u> Results			Q4 <u>YTD</u> Results			FY20 Results	010 YoY	
USD/JPY (average) EUR/JPY (average) INR/JPY (average)		92.02 117.00 1.98			88.95 113.84 2.01			86.53 113.31 1.96			85.72 113.13 1.93			85.72 113.13 1.93	-7.14 -18.03 -0.02	

3. Segment Information (FY2010)

		Q1			Q2			Q3			Q4			FY20	110	
Daiichi Sankyo Group	to sales		YoY	to sales		YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Dancin Gankyo Group	to sales	rtesuits	101	to sales	results	101	to sales	rtesuits	101	to sales	ixesuits	101	to sales	results	101	
Net sales	100%	201.6	+2.1%	100%	198.8	-4.0%	100%	213.7	-2.4%	100%	181.3	-0.3%	100%	795.5	-10.0	-1.2%
Cost of sales	22%	44.9	-1.1%	27%	54.4	+0.1%	26%	55.0	-1.1%	26%	47.6	+0.5%	25%	201.8	-0.8	-0.4%
Gross Profit	78%	156.7	+3.1%	73%	144.4	-5.4%	74%	158.8	-2.9%	74%	133.8	-0.6%	75%	593.7	-9.1	-1.5%
SG&A expenses	56%	113.5		61%	121.2		60%		+2.7%	73%	131.5	-2.5%	62%	493.9	-13.7	-2.7%
R&D expenses	20%	40.3		22%	43.5		24%		+12.0%	27%	49.6		23%	184.0	-2.5	-1.3%
Other expenses	36%		-7.4%	39%	77.7	-2.6%	36%		-2.6%	45%	81.9	-1.5%	39%	309.9	-11.2	-3.5%
Operating Income	22%		+44.0%	12%	23.2		15%		-20.6%	1%		-1422.3%	13%	99.8	4.6	+4.8%
Non-operating income		1.8			1.9			2.6			0.9			7.2	0.2	
Non-operating expenses		1.7			2.0			-0.1			3.4			7.0	0.9	
Ordinary Income	22%	43.4	+34.8%	12%	23.1	-12.6%	16%	33.7	-12.9%	0%	-0.2	-	13%	100.0		+4.0%
Extraordinary income		0.8			3.8			1.4			4.3			10.2	5.7	
Extraordinary losses		4.2			1.0			0.7			15.0			20.9	9.3	
Income before income taxes and minority interests	20%	40.0	+18.8%	13%	25.9	-1.6%	16%	34.4	-8.6%	-6%	-10.9		11%	89.3	0.2	+0.2%
Income taxes Minority interests		17.7			7.5			8.5			-3.1			30.6	-23.7	
Net Income	11%	22.3	+122.8%	9%	18.3	+39.4%	12%	26.0	+30.0%	-4%	-7.8	-	7%	58.8	23.9	+68.6%
													.,,			
Ranbaxy Group																
Net sales	100%	54.9	+84.9%	100%	43.8	+20.1%	100%	35.5	-1.4%	100%	38.9	-12.6%	100%	173.1	26.4	+18.0%
Cost of sales	35%	19.2	+12.0%	46%	20.0	-1.8%	55%	19.5	-1.7%	54%	21.0	+16.6%	46%	79.8	4.4	
Gross Profit	65%	35.7	+184.1%	54%	23.7	+48.0%	45%	16.0	-1.1%	46%	17.9	-32.5%	54%	93.3	22.1	+31.0%
SG&A expenses	30%	16.4	+13.9%	39%	17.1	+2.9%	43%	15.4	+5.3%	43%	16.7	-13.5%	38%	65.6	0.7	+1.0%
R&D expenses	6%	3.3	+56.2%	7%	3.0	+32.0%	8%	2.8	+19.0%	7%	2.8	-19.0%	7%	12.0	1.7	+16.7%
Other expenses	24%	13.1	+6.7%	32%	14.1	-1.8%	35%	12.5	+2.6%	36%	13.9	-12.3%	31%	53.5	-1.1	-2.0%
Operating Income	35%	19.3	-1171.9%	15%	6.6	-1214.7%	2%	0.6	-60.0%	3%	1.1	-83.9%	16%	27.7	21.4	+338.8%
Non-operating income		10.0			-3.0		•	4.9			4.2			16.2	-5.0	
Non-operating expenses		1.1			2.7			0.1			0.1			3.9	-10.5	
Ordinary Income	52%	28.3	-220.1%	2%	0.9	-95.4%	16%	5.5	+374.9%	14%	5.3	-65.1%	23%	40.0	27.0	+207.8%
Extraordinary income		0.0			5.2		•	0.0			-0.1			5.1	3.8	
Extraordinary losses		0.7			0.1			1.5			6.0			8.3	8.2	
Income before income taxes and minority interests	50%	27.6	-217.5%	14%	6.0	-70.2%	11%	4.0	+249.7%	-2%	-0.8	-	21%	36.8	22.6	+158.6%
Income taxes		9.2			1.5			0.1			2.4			13.2	3.4	
Minority interests		0.1			0.1			0.1			0.1			0.3	0.1	
Net Income	33%	18.4	-	10%	4.5	-68.3%	11%	3.8	-	-9%	-3.3	-	14%	23.3	19.1	+456.4%
Inter-segment Transactions																
Net sales		-0.1			-0.1			-0.1			-0.9			-1.2		
Cost of sales		0.0	_		0.0			0.1			0.0			0.1		
Gross Profit		-0.1			-0.1			-0.2			-0.9			-1.3		
SG&A expenses		1.5			0.7		<u> </u>	1.0			1.0			4.1		
R&D expenses		0.0			-0.8			-0.4			-0.4			-1.7		
Other expenses		1.5			1.5			1.4			1.4			5.8		
Operating Income		-1.5			-0.7			-1.2			-1.9			-5.4		
Non-operating income		0.0			-0.7			-0.1			0.5			-0.2		
Non-operating expenses					0.1			0.0			2.5			2.6		
Ordinary Income		-1.5			-1.5			-1.3			-3.9			-8.2		
Extraordinary income		0.0			-2.2			-0.5	_		0.1			-2.5		
Extraordinary losses					0.2			0.0			-5.2			-5.0		
Income before income taxes and minority interests	.	-1.5			-3.9			-1.7			1.4			-5.7		
Income taxes		-0.3			-0.8			-0.6			-0.2			-2.0		
Minority interests		6.4			0.7			1.1			-0.1			8.2		
Net Income		-7.6			-3.8			-2.2			1.6			-12.0		
HEL HICOHIE		-1.0			-3.0			-2.2			1.0			-12.0		

4. Sales by Business Units (FY2010)

	Q1	Q2	Q3	Q4	FY2010
	Results YoY	Results YoY	Results YoY	Results YoY	Results YoY
	results 101	TCSGIIS TOT	TCSGRS TOT	TCSUIS TOT	TCSuitS 101
JPY Bn					
Consolidated Net Sales	256.4 +12.9%	242.5 -0.4%	249.2 -2.3 %	219.3 -3.2%	967.4 +1.6%
Japan Company (domestic sales)	105.3 +0.6%	103.0 -1.7%	116.8 -1.4%	91.0 +7.6%	416.0 +0.9%
Olmetec	20.7 +8.7%	21.1 +6.5%	23.0 +3.5%	17.6 +8.5%	82.3 +6.6%
Rezaltas	1.8 -	0.1 -	1.3 -	1.4 -	4.7 -
Calblock	3.7 +6.5%	3.5 +0.6%	3.8 -0.6%	2.9 +1.3%	14.0 +1.9%
Loxonin	13.0 +15.9%	13.9 +11.0%	14.7 +10.0%	12.6 +27.3%	54.2 +15.3%
Cravit	7.8 -18.3%	7.5 -36.7%	9.3 -14.5%	7.8 -31.7%	32.4 -25.8%
Mevalotin	10.2 -17.9%	10.1 -18.9%	10.0 -22.0%	7.8 -8.8%	38.1 -17.6%
Artist	6.1 +1.8%	5.8 -1.6%	6.3 -0.9%	5.4 +8.5%	23.7 +1.6%
Omnipaque	6.4 -10.1%	6.6 -12.4%	6.5 -8.5%	5.4 -0.2%	25.0 -8.3 %
Urief	2.5 +11.2%	2.5 +9.2%	2.8 +9.2%	2.3 +16.5%	10.1 +11.3%
Inavir			2.8 -	3.9 -	6.6 -
Vaccines	1.7 +36.2%	4.6 +139.8%	8.5 -1.2%	2.9 +128.3%	17.8 +35.6%
Daiichi Sankyo Espha products			2.6 -	2.0 -	4.6 -
Daiichi Sankyo Healthcare (OTC)	9.3 -2.7%	11.7 -12.9%	13.2 +9.1%	10.6 +23.2%	44.8 +2.6%
Deiishi Cankus Inc (IIC)	22.6 .4.70/	22.0 .4.20/	24.6 .0.69/	29.4.44.69/	420 F 4 00/
Daiichi Sankyo, Inc. (US)	33.6 +1.7%	33.9 +1.2%	34.6 +0.6%	28.4 -11.6%	130.5 -1.9%
Olmesartan	25.2 +0.6%	24.7 -2.5%	24.6 -6.9%	19.9 -19.8%	94.5 -7.1%
Benicar/Benicar HCT	21.4 -2.9%	20.7 -6.8%	20.6 -9.4%	17.0 -22.5%	79.7 -10.4%
Azor	3.8 +25.8%	3.4 +6.8%	3.5 -5.3%	2.6 -9.7%	13.3 +4.1%
Tribenzor		0.7 -	0.5 -	0.3 -	1.5 -
Welchol	7.0 +1.8%	7.4 +13.4%	7.9 +7.6%	6.3 -8.3%	28.5 +3.6%
Effient (alliance revenue)	0.4 -	0.8 -	1.1 -	1.3 -	3.4 -
Luitpold Pharmaceuticals, Inc. (US)	14.7 +10.4%	13.7 +1.3%	11.5 -8.5 %	14.0 +10.5%	53.9 +3.5%
Venofer	8.4 +5.2%	7.7 -5.0%	5.8 -27.1%	8.7 +8.4%	30.7 -4.6%
Daiichi Sankyo Europe GmbH	14.8 -14.6%	16.6 -10.0%	18.1 -5.0%	16.9 -17.2%	66.4 -11.7%
Olmesartan	9.6 +4.5%	11.7 +4.5%	13.4 +7.9%	11.5 -14.7%	46.2 -0.2%
Olmetec/Olmetec Plus	7.9 -4.2%	9.3 -6.7%	10.1 -1.6%	9.4 -17.9%	36.7 -8.1%
Sevikar	1.7 +84.9%	2.4 +97.4%	2.3 +5.7%	2.0 -0.4%	8.4 +32.5%
Sevikar HCT			1.0 -	0.1 -	1.1 -
Asia, South and Central America (ASCA)	5.9 +12.7%	7.1 +12.8%	6.8 +3.3%	7.6 -0.4%	27.4 +6.4%
Daiichi Sankyo Pharmaceutical (Beijing)	1.1 +17.8%	1.1 +3.6%	1.1 -6.3%	0.9 -2.2%	4.2 +2.9%
Daiichi Sankyo Pharmaceutical (Shanghai		1.7 +32.5%	1.6 +10.5%	1.8 +20.7%	6.6 +23.8%
Daiichi Sankyo Taiwan	0.8 -8.6%	0.8 +1.0%	0.8 +13.5%	1.0 +29.2%	3.4 +7.9%
Daiichi Sankyo Korea	1.0 +31.4%	0.9 +2.9%	1.0 +9.7%	1.1 +29.6%	4.0 +17.9%
Daiichi Sankyo (Thailand)	0.2 +35.8%	0.3 +22.8%	0.3 +53.4%	0.3 +26.9%	1.2 +33.8%
Daiichi Sankyo Brasil Farmacêutica	1.0 +36.5%	1.4 +39.5%	1.4 +6.4%	1.3 -19.9%	5.2 +9.5%
Daiichi Sankyo Venezuela	0.4 -46.7%	0.7 -18.7%	0.6 -25.1%	1.1 -32.7%	2.9 -30.5%
Ranbaxy Laboratories Limited	54.8 +84.7%	43.7 +19.9%	35.4 -1.6%	38.0 -14.5%	171.9 +17.3%
Others	18.0 +25.6%	12.8 -25.1%	12.7 -20.2 %	12.8 -20.0 %	56.3 -11.1%
Levofloxacin export, royalty, etc	7.1 -16.2%	7.2 -25.3%	6.6 -27.5%	7.2 -16.8%	28.1 -21.7%
Efient alliance revenue (Europe)	0.4 -	0.2 -	0.4 +278.5%	0.7 +97.7%	1.8 +285.9%

[Reference] Sales in Local Currency (FY2010)

	Q1	Q2	Q3	Q4	FY2010
	Results YoY	Results YoY	Results YoY	Results YoY	Results YoY
USD Mn					
Daiichi Sankyo, Inc. (US)	365 +7.6%	394 +10.2%	422 +10.3%	342 -3.3%	1,522 +6.3%
Olmesartan	274 +6.4%	287 +6.2%	300 +2.3%	241 -12.2%	1,102 +0.6%
,					
Benicar/Benicar HCT	233 +2.7%		251 -0.5%	205 -15.2%	930 -2.9%
Azor	42 +33.1%	39 +16.9%	42 +4.6%	32 -1.0%	155 +12.7%
Tribenzor		7 -	6 -	4 -	17 -
Welchol	76 +7.6%	85 +23.1%	95 +17.8%	76 +0.3%	333 +12.2%
Effient (alliance revenue)	4 -	9 -	13 -	15 -	40 -
USD Mn					
Luitpold Pharmaceuticals, Inc. (US)	160 +16.7%	159 +10.6%	142 +1.2%	168 +20.1%	629 +12.1%
Venofer	92 +11.3%	90 +3.8%	72 -18.5%	104 +17.5%	358 +3.4%
EUR Mn					
Daiichi Sankyo Europe GmbH	126 -3.2%	149 +8.3%	161 +12.1%	150 -7.0%	587 +2.3%
Olmesartan	82 +18.4%	105 +25.4%	119 +27.3%	102 -3.9%	408 +15.7%
Olmetec/Olmetec Plus	68 +8.5%	83 +12.0%	90 +16.1%	83 -7.6%	324 +6.5%
Sevikar	14 +109.5%	21 +136.0%	20 +24.9%	18 +12.8%	74 +53.6%
Sevikar HCT			9 -	1 -	10 -
INR Bn					
Ranbaxy Laboratories Limited	28 +76.3%	21 +17.1%	19 +4.6%	21 -9.0%	89 +18.5%

5. Sales of Global Products (FY2010)

	Q1	Q2	Q3	Q4	FY2010
	Results YoY	Results YoY	Results YoY	Results YoY	Results YoY
IDV D					
JPY Bn					
Olmesartan	60.2 +7.6%	61.4 +3.4%	65.7 +1.6%	54.2 -7.0%	241.5 +1.4%
Olmetec (JPN)	20.7 +8.7%	21.1 +6.5%	23.0 +3.5%	17.6 +8.5%	82.3 +6.6%
Rezaltas (JPN)	1.8 -	0.1 -	1.3 -	1.4 -	4.7 -
Benicar/Benicar HCT (US)	21.4 -2 .9%	20.7 -6.8%	20.6 -9 .4%	17.0 -22.5 %	79.7 -10.4%
Azor (US)	3.8 +25.8%	3.4 +6.8%	3.5 -5.3%	2.6 -9.7%	13.3 +4.1%
Tribenzor (US)			0.5 -	0.3 -	1.5 -
Olmetec/Olmetec Plus (EU)	7.9 -4.2%	9.3 -6.7%	10.1 -1.6%	9.4 -17.9%	36.7 -8.1%
Sevikar (EU)	1.7 +84.9%	2.4 +97.4%	2.3 +5.7%	2.0 -0.4%	8.4 +32.5%
Sevikar HCT (EU)			1.0 -	0.1 -	1.1 -
Other subsidiaries, export, etc	2.8 +7.7%	3.9 +25.4%	3.5 -6.2%	3.8 +0.8%	13.9 +6.0%
Levofloxacin	17.0 -14.3%	16.9 -28.0%	18.1 -18.3%	17.2 -21.1%	69.1 -20.7%
Cravit (JPN)	7.8 -18.3%	7.5 -36.7%	9.3 -14.5%	7.8 -31.7%	32.4 -25.8%
Export, royalty, etc	7.1 -16.2%	7.2 -25.3%	6.6 -27.5%	7.2 -16.8%	28.1 -21.7%
Other subsidiaries	2.1 +15.8%	2.2 +10.6%	2.1 +2.0%	2.2 +25.6%	8.7 +12.9%
Pravastatin	11.9 -19.1%	11.8 -21.5%	11.6 -21.8%	9.6 -8.3%	44.9 -18.4%
Mevalotin (JPN)	10.2 -17.9%	10.1 -18.9%	10.0 -22.0%	7.8 -8.8%	38.1 -17.6%
Other subsidiaries, export, etc	1.7 -25.8%	1.7 -34.1%	1.6 -20.9%	1.8 -6.1%	6.8 -22.8%
Prasugrel (alliance revenue)	0.8 -	1.0 -	1.5 -	2.0 -	5.2 +889.6%
Effient alliance revenue (US)	0.4 -	0.8 -	1.1 -	1.3 -	3.4 -
Efient alliance revenue (EU)	0.4 -	0.2 -	0.4 +278.5%	0.7 +97.7%	1.8 +285.9%

Summary of Product Outlines

Brand Name	Generic Name	Therapeutic Category	Launched	Origin	Marketing Alliance
Japan Company (domestic sales)					
Olmetec	olmesartan	antihypertensive	2004	Daiichi Sankyo	Kowa
Rezaltas	olmesartan / azelnidipine	antihypertensive	2010	Daiichi Sankyo	
Calblock	azelnidipine	antihypertensive	2003	Ube Industries	
Loxonin			1986	Daiichi Sankyo	
Loxonin Poultice	loxoprofen	analgesic and anti-inflammatory	2006	Lead Chemical	
Loxonin Tape	loxoproten	analgesic and anti-inflammatory	2008	Lead Chemical	
Loxonin Gel			2010	Daiichi Sankyo	
Cravit	levofloxacin	antibacterial	1993	Daiichi Sankyo	
Mevalotin	pravastatin	antihyperlipidemic	1989	Daiichi Sankyo	
Artist	carvedilol	antihypertensive	1993	Roche	
Omnipaque	iohexol	contrast medium	1987	GE Healthcare	
Urief	silodosin	treatment for dysuria	2006	Kissei	Kissei
Inavir	laninamivir	anti-influenza	2010	Daiichi Sankyo	
New Memary	memantine	treatment for Alzheimer's Disease	2011	Merz	***************************************
New Nexium	esomeprazole	proton pump inhibitor	2011	AstraZeneca	AstraZeneca
Daiichi Sankyo, Inc. (US)					
Olmesartan					
Benicar	olmesartan		2002		
Benicar HCT	olmesartan / hydrochlorothiazide	49	2003	D :: 1: 0 . I	
Azor	olmesartan / amlodipine	antihypertensive	2007	Daiichi Sankyo	
Tribenzor	olmesartan / amlodipine / hydrochlorothiazide		2010		
Welchol	colesevelam	antihyperlipidemic / type 2 diabetes	2000	Genzyme	
				Daiichi Śankyo	
Effient	prasugrel	antiplatelet	2009	Ube Industries	Lilly
Luitpold Pharmaceuticals, Inc. (US)					
Venofer	iron sucrose injection	iron deficiency anemia	2000	Vifor Pharma	Fresenius
Daiichi Sankyo Europe GmbH					
Olmesartan					
Olmetec	olmesartan		2002		
Olmetec Plus	olmesartan / hydrochlorothiazide		2005	5	Menarini
Sevikar	olmesartan / amlodipine	antihypertensive	2009	Daiichi Sankyo	Pfizer
Sevikar HCT	olmesartan / amlodipine / hydrochlorothiazide		2010		Nycomed
Efient	prasugrel	antiplatelet	2009	Daiichi Sankyo Ube Industries	Lilly